

### PRACTICE CONTACTS

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Zelle attorneys think smart, dig deep and talk straight. We focus on the end game – understanding our clients’ goals and the most efficient ways to achieve them.

When clients ask for advice, we give them our candid evaluation and recommendations – not a raft of disclaimers. Our approach typically involves comprehensive early case assessment and development of an overall strategy. Whether the goal is victory in trial or arbitration, or negotiation of a favorable resolution before or after litigation begins, the client’s needs and objectives come first. We partner with our clients in all phases of a case, keeping them up-to-date and involved.

Our attorneys offer extensive trial experience in state and federal courts and regularly represent clients in arbitrations and other alternative dispute resolution proceedings. A substantial portion of our cases involve class actions and/or multi-district litigation. Our clients range from large Fortune 100 corporations to smaller businesses and individuals.

Our cases are staffed efficiently by core teams. We offer flexible fee arrangements, including blended rates, reduced hourly rates with a contingent fee component, project-based fees, and in appropriate cases, contingent fee arrangements. Because we work on both sides of the docket, we bring efficiencies honed in our plaintiff’s cases to enhance the value we provide in defense matters.